

CORPORATE PRESS KIT

Secursat is a company specialising in the development of complex technological solutions for risk management and in operational and strategic consultancy services in the field of security.

Founded in 2013 in the Asti area, the company offers a flexible, technological, inclusive and sustainable service model, initiating a gradual organisational transition for corporate security towards technological models and moving beyond traditional 'labour-intensive' and 'on-site maintenance' models through the effective use of the technological network.

Secursat's vision aims to place security within a broader context of business and process governance, transforming traditional market dynamics.

Figures and sectors

The company is based in Asti and Milan, operating throughout Italy via a network of certified partners.

- Over 4,500 sites managed and monitored
- Over 23,000 technological systems managed
- 2 Security Operation Centres (SOCs) operating 24 hours a day, 7 days a week, certified to the UNI CEI EN 50518:2023 standard.
- Clients include national and international groups across various business sectors: finance, industry, multi-site retail, logistics, real estate and the art world.

The model

Secursat's organisational structure is divided into three closely integrated business units:

1. *Security Consulting*: a team of experts and UNI 10459:2017-certified Security Managers specialising in risk assessment, data analysis, process standardisation and support for the design of complex systems to mitigate corporate vulnerabilities; drawing on their expertise, they act as a 'catalyst' for supporting organisational change and business development.
2. *Monitoring – Techno Hub*: an operational structure centred on the two SOC's (Asti and Milan). They are responsible for the remote monitoring of technologies and events, ticket/incident management, and remote maintenance (to streamline costs, optimise mobility, streamline the recovery of hardware and technologies, and integrate data collection via advanced dashboards with machine learning and AI solutions).
3. *Technical Support (System Integration)*: a team of in-house technicians and a nationwide network of partners specialising in the design and implementation of integrated, scalable systems, incorporating connectivity solutions for the management of certified network infrastructures dedicated to security.

SECURSAT SRL

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Purpose, visione and mission

Our mission is to promote the significant strategic value of security for communities, businesses and organisations, by challenging the traditional concept of security and redefining it within a broader framework of business protection and process management.

In a boundless political and economic landscape where scenarios are constantly shifting and geopolitics is charting new paths, Secursat views security as a protective umbrella for business taken as a whole.

Within our vision, the virtuous and ethical use of technology helps organisations to create strategies based on the digitalisation of activities, the collection and processing of concrete and relevant data, and the reduction of mobility in support of sustainable development policies, with the aim of raising the security levels of people, assets, places and data in an innovative and virtuous manner.

Ethics and Sustainability

Secursat's business model is guided by an ethic of responsibility and the principle of 'protecting without restricting'. Within an industry heavily influenced by traditional practices and one that has historically been characterised by a race to the bottom on prices, Secursat offers an advanced technological solution that aims to shift paradigms and promote models of freedom and collective security based on digitalisation and the critical importance of data. This ethos translates directly into environmental sustainability. The technological infrastructure of the two centralised Security Operation Centres (SOCs) makes it possible, in fact, to reduce on-site interventions, optimise repetitive tasks and operate in accordance with disaster recovery protocols, thereby ensuring business continuity. Furthermore, the decision to design modular, scalable systems based on open protocols extends the lifecycle of devices, leading to a significant reduction in technological waste. As a testament to the robustness of these practices, Secursat has also obtained ISO 14001:2015 certification for environmental management and Ecovadis accreditation, a prestigious recognition of the sound environmental and social practices adopted.

Certifications

- Certification UNI - EN - ISO 9001:2015
- Certification SOA
- Certification IMQ
- UNI - 10459:2017 - European Qualification Framework (EQF) 2008/C111/01
- UNI - CEI - EN 50518
- UNI - 10891:2022
- Authorisation D.M. 269/10 e ss.mm.ii
- Authorisation art. 115 ai sensi del t.u.l.p.s.
- Certification ISO 14001:2015
- Certification ISO 45001:2018
- Sustainability Rating EcoVadis
- Certification ISO/IEC 27001

Governance

Giuseppe Calabrese, Chief Executive Officer (CEO)

Giuseppe Calabrese is the Chief Executive Officer of Secursat. Formerly Country President of the Italian branches of listed multinationals operating in the sector, in his role at Secursat he leads the development of a business project designed to ‘reorient’ the security sector, moving away from traditional quantitative and ‘labour-intensive’ approaches in favour of a highly technological, consultancy-based model as a driver for the development of new opportunities and significant organisational changes in corporate security. Convinced that risk management in a borderless and highly interconnected world must rely on digitalisation, Calabrese promotes an approach in which security becomes a tool for improving the quality of spaces, supporting organisations through innovation, data analysis and the ethics of responsibility. His ambition is to position Secursat as a leader within the new landscape of security consultancy and digital companies.

Alessandra Cerreta, Secursat President

A lawyer and professional with extensive experience in compliance, corporate governance, internal control systems and corporate criminal law. Throughout his career, he has developed expertise in the areas of corporate liability, 231 organisational models, whistleblowing, internal investigations and risk management, whilst also holding positions on the boards and chairing Supervisory Bodies. Alongside his professional practice, he is constantly engaged in training and discussion on regulatory developments, technological innovation and the emerging impacts of artificial intelligence on organisational and control processes.

Maura Mormile, Business Manager

Maura Mormile is Business Manager at Secursat. She holds a degree in Management from Bocconi University in Milan, where she also obtained a Master of Science, and is currently studying for the International MBA at the Politecnico di Milano. Passionate about technological innovation and models based on artificial intelligence, she has gained experience in both national and international contexts, including a high-tech start-up incubator and the Spanish group Inditex, in the Loss Prevention department. At Secursat, she has created and leads a department dedicated to the development of advanced security management processes and models. She coordinates a multidisciplinary team comprising security managers, criminologists and analytics experts, overseeing projects in the banking, industrial and logistics sectors for clients operating nationally and internationally. Her work focuses on the development of digital, sustainable and remotely manageable solutions, with a constant emphasis on integrating artificial intelligence into operational and strategic security models.

Management

The company’s management team includes security managers certified to ISO 10459:2017, as well as recent graduates in Security Studies and criminologists. The company is led by a team of ‘young explorers’ who, through continuous growth, drive development to tackle an interconnected and rapidly changing risk landscape. The company is constantly seeking and recruiting new talent with cross-disciplinary and up-to-date skills to foster ongoing exchange of expertise and intergenerational dialogue. These talented

individuals support clients by analysing data and standardising processes to ensure business continuity and resilience. Secursat firmly believes in valuing its human capital: the internal model is deeply inclusive and is based on widespread continuous training programmes, corporate welfare schemes and structured incentives for all employees.